

History

WinStar and Winchester Capital

Winchester Capital was founded in 1986 by the Harriman Family Office, then located in one of America's largest private banks, Brown Brothers Harriman. Winchester has represented family offices, private equity funds, corporate strategics, universities and technology transfer companies in mergers, acquisitions and licensing transactions in over 40 countries. Winchester Capital has also acted as a principal investor in early-stage companies and technology ventures.

Following 35 years of research and mergers & acquisition (M&A) industry practice, WinStar was founded as the dedicated vehicle of Winchester Capital to support global clients with research facilities and empower Clients to undertake their strategic planning and capital raising.



Winchester Capital™



WinStar™

WinStar Searches

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Why a WinStar Search?

WinStar uniquely provides cost effective, outsourced global research to family offices and strategic investors.

Our bespoke WinStar Searches include detailed and comprehensive information on global markets, competition, technologies, most recent transaction valuations and appraisals.

WinStar Searches are used as a board and management tool when evaluating new investments, seeking investors, co-investors, acquisition or considering company or asset sales.

WinStar Search Reports

Each WinStar Search Report is independently quoted for our Client and is specifically tailored to the needs of the Client.

Depending upon the scope of service, our reports typically can be produced within 30 days and include the following information:

- Global and domestic market research
- Key competition and performance of peers
- Market comparable valuations
- Most recent sector transactions and multiples
- Business Risk analysis
- Potential Strategic partners, Co-investors, Venture Capital investors + direct contacts
- Intellectual property and international patent searches
- Management backgrounds and assessments

WinStar Membership Advantages

We provide our member Clients with direct investor, acquirer, seller and strategic partner contacts.

- **Complete Resource:** Unique and comprehensive resource for all transaction phases
- **Access to 3,000,000 Companies**
- **Expert Guidance**
- **Webinars**
- **Insight Publications:** Monthly M&A Global Insight publication with updates on deals, markets and valuation movements
- **Documentation Access:** Example documents and templates including Valuation Methods, Due Diligence Checklists, Draft Purchase and Sale Agreements to assist Family Office management with all phases of M&A transactions

Our Terms

- WinStar is based on a fixed annual membership and Search fee only
- Search fee is on a retainer basis
- There is no brokerage commission charged for our service
- We also offer a comprehensive on-line step guide to our Client members for international mergers, acquisitions, venture capital and licensing
- Our website is the only site globally which is also linked to example documents, due diligence checklists and agreements

For Further Information and Subscription:

Introductory Video link:

<https://winstarcap.com/introductory-video.php>

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